

TRADEQUEST, INC.
Latin America Sales &
Customer Service Specialists



TRADEQUEST, INC. is a Texas based **BI-LINGUAL** Corporation founded in 1985 dedicated to assisting with the acquisition of Equipment, Upgrades, Components and Spare Parts for the Tire & Rubber Industry in Latin America. Our mission is to not only provide a quality product but also **"JUST IN TIME"** service to your plant. We are proud to work with American Manufacturers that have a solid and reputable track record in the industry. Tradequest takes pride of our 29 years in business and our continued success is due to providing plants with the traditional personal contact that has slowly been replaced by ever changing technology.

WE ARE CUSTOMER SERVICE SPECIALISTS & OUR MISSION IS UNIQUE as we handle all your plants needs from the beginning to the conclusion of a transaction whether it be an Inquiry, Quote Request, Budget Proposal, Purchase Order, etc. Our service is initiated by first providing promotions in Spanish on behalf of each of the Suppliers we work with for your future requirements. When your plant sends us requisitions we bring them to the immediate attention of the respective Supplier so that the inquiry is quoted promptly. After quotations/proposals have been submitted we follow-up on their status and once the corresponding order has been placed we ensure that the product is shipped so that it meets your required delivery date. We provide efficient and reliable shipping arrangements from the Suppliers warehouse to the Forwarder of your choice and send a detailed Shipping Notice in Spanish with the documents regarding that particular shipment. We also work with the Supplier's Accounting Departments and provide you with updated wire instructions and any special requests you may have regarding payment terms. We have extensive experience arranging visits to your plant with any of the Suppliers listed below and to ensure that the meeting/presentation is set up with key personnel of your plant.

TRADEQUEST, INC. OFFERS ONE CONTACT for all your Equipment, Upgrades, Components and Spare Parts requirements. Our objective is to ensure that you are operating at optimal efficiency and performance by providing you with **"A ONE CONTACT STOP"** which will save you time, money and maximize your productivity.

THE FOLLOWING ARE THE MANUFACTURERS that we work with for which we provide Customer Service & Sales Assistance to the Tire & Rubber Industry in Latin America. We have a long standing working relationship with these Manufacturers.

BARTELL MACHINERY SYSTEMS, LLC. *Of Rome, New York* - has **65 years of experience** as a manufacturer of tire and tire bead building machinery. They offer remanufacturing and upgrading services which allow you to have Bartell and non-Bartell manufactured equipment rebuilt or upgraded with the latest improvements. They also provide Preventive Maintenance and Repair Services for your equipment.

BOUCH ENTERPRISES, INC. *of Gray, Tennessee* - with **21 years of experience** manufactures tooling for tire building machines, conversions, upgrades and turn-up bladders.

ROGERS INDUSTRIAL PRODUCTS INC. of Akron, Ohio – has over *50 years of experience* as a designer, manufacturer and marketer of new and rebuilt tire curing presses, components and parts. They have over 10,000 tire presses in operation worldwide. In the last decade Rogers has created over 50 new product designs, supplied over 600 renovations and has introduced a new tire curing press for extended life and performance.

RMS EQUIPMENT COMPANY of Akron, Ohio - has over *90 years of experience* as designers and manufacturers of cold-feed pin extrusion systems including multi-cavity extruder heads, roller dies, tire building machines, servicers and other related equipment.

RRR DEVELOPMENT COMPANY, INC. of North Canton, Ohio - *founded in 1982* has a state of the art turnkey manufacturing facility. They build high technology tire machines for the largest tire makers worldwide. They have become a preferred supplier to many OEM's as well as serving the metal, rubber, plastic, materials handling and other capital equipment industries. They provide replacement parts for the former Akron Standard.

SPADONE MACHINE, INC. of Southampton, Pennsylvania - was *founded 91 years ago* and they manufacture precise, automatic machines for tread skiving, booking, tire trimming and inspection, sidewall grinding, bias cutting, slitting, bale cutting and tire assembly, also leaf and green tire trucks.

THE STEELASTIC COMPANY, LLC. of Akron, Ohio - has *41 years of experience* as a designer and manufacturer of systems for the automatic production of reinforced steel belts and fabrics for use in pneumatic rubber tires on all types of automotive vehicles. These systems produce bias breaker belts and all steel radial carcass plies for both car and truck tire markets. They also design and manufacture customized systems for the production of OTR breakers, plies, and other specialized applications and have equipment that include in-line hot gum edging systems and dual position wind-ups.

TRADEQUEST, INC. can also provide upgrades and parts for equipment that has not been mentioned above. However it might be necessary to provide drawings or ship existing parts for re-engineering. For additional information on the above mentioned Manufacturers, we can provide you with product catalogues and leaflets for your review. We will also keep you informed on new future developments these Manufacturers may have.

We look forward to assisting you in every possible way.

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